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For Europe's Pro AV integrators in a Networked World

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Industry News

Duchossois Acquires Chief and Sanus

In a surprise move, Milestone AV Technologies, owners of the merged Chief and Sanus brands, drop their IPO plans and sell out to Duchossois Group for an un-disclosed amount of cash.



Duchossois Group already includes AMX (automation), Autopatch (A/V switching), and Matrix (multiroom audio), Chamberlain (garage door openers and gate access), Heath/Zenith (electrical devices such as chimes), Durasol (retractable awnings), and Churchill Downs (horse racing). OK, so we don't know why horse racing but the others make sense.

Milestone will operate as an independent business unit of the Duchossois Group; Scott Gill continues as CEO.

Go [Duchossois](#)

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Projections and Screens

World's First 10 Megapixel, Single-Projector Display System

Barco's XDC-3000 10 megapixel, single-projector display system uses Windows desktop integration and user-friendly multi-windowing software.

Barco's XDC-3000 bundles Barco's LX-5 10 megapixel projector, which boasts next-gen LCoS technology, and a Barco-engineered superflat high-contrast screen. The Windows desktop and source multi-windowing are generated by the award-winning XDS-1000 display management system and its innovative XDS Control Center software suite.

The combination of networking capabilities and high resolution makes the XDC-3000 suitable for life-size videoconferencing with remote teams.

Thanks to the XDS Control Center software suite, Barco's XDC-3000 offers mouse and keyboard control of up to ten sources simultaneously. Users can quickly select local or networked sources, while each source is displayed in native resolution on the XDC's 10 megapixel canvas.

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Displays and Mounts

Outdoor LCD From SunBriteTV

SunBriteTV new all-weather outdoor LCD TV, the 4610HD, is specified at 1080p resolution and 2000:1 contrast ratio. Designed for Home AV, it obviously has plenty of ProAV applications as well.

This display uses a corrosion-resistant, powder-coated aluminum exterior that protects the internal TV components from rain, dirt, insects, and extreme temperature ranges. It is also designed with a baffled and filtered quad-fan airflow system that keeps the unit cool in temperatures up to 122 degrees F.

For extremely cold climates, the internal thermostatically-controlled heater activates automatically when the TV's internal temperature dips to 32 degrees F. The heater provides a 20-degree F. temperature rise, allowing the TV to safely remain outdoors in temperatures as low as -24 degrees F.

SunBriteTV also design a watertight cable entry system and cable pass-through with hook-up to a wide selection of video inputs, including two HDMI cables, component, VGA, S-video, composite, RF, RS232 serial, and discrete IR control. The operating controls are also sealed against rain and moisture. The screen is protected by an anti-reflective, impact and scratch-resistant window that is built into the exterior.



Go [SunBrite's LCD TV](#)

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Outdoor Speaker Yokes

Technomad's mounting speaker yokes will initially be available as accessories with Technomad Berlin and Noho C loudspeakers, two of the company's more popular loudspeakers for outdoor PA systems in stadiums, theme parks, and other open air venues.

The new mounting yokes are essentially "U" shaped arms that give the contractor more flexibility for outdoor loudspeaker installations. The mounting yokes improve loudspeaker support on round surfaces such as outdoor poles and columns providing more secure installation than traditional mounting brackets.

Technomad Vienna 16 and Paris 616 loudspeakers are also available as part of the company's Turnkey PA Systems, These easy-to-install, user-friendly systems contain everything needed for high-quality outdoor sound.



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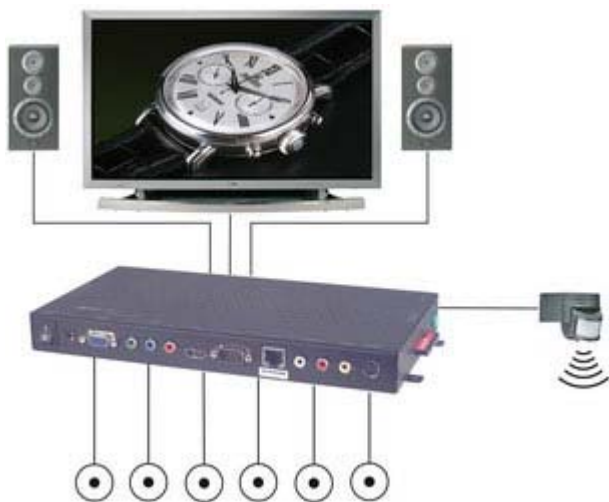
COMM-TEC's HD Video Player

COMM-TEC's PRO series Videoplayer's product family is now complemented by a compact HD Video Player, the ProPLAY HD.



Apart from high image quality, the implemented network interface is currently new. This makes it very comfortable to operate via standard network route to transmit video clips to the player's flash card without time and effort. Depending on storage capacity of the used Compact Flash Card you can lodge up to 90 minutes of video information in HD quality.

The compact design is ideal for POI and POS applications, especially where the ProPLAY HD is without attracting attention or affixed to the display, e.g. in museums or in a hardware store.



Go [COMM-TEC's Video Player](#)

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Conferencing

Cisco Upgrades Telepresence

Cisco's CTS 500 is a "personal" Telepresence system with a 37in (94 cm) display targeted at medium-sized businesses, while its CTS 3200 provides immersive telepresence for 12 - 18 people.

The Cisco TelePresence System 500 integrates a 37in display, camera, a microphone array, speakers and specially-designed lighting in a system that can be placed on a desk, mounted on the wall or stand on a pedestal in a private office.



The Cisco TelePresence System 3200 builds on the success of the six-person Cisco TelePresence System 3000 by tripling the room capacity and augmenting the virtual table with a second row of seating for larger venues.



Recycling Partner With VideoConferencing

Dutch based recycling company starts making extensive use of videoconferencing for meetings and training purposes at its sites.

Videoconferencing specialist Talk & Vision in Linschoten was engaged for the implementation and arranged a series of user training courses for HVC staff with the catchphrase "If you can fall off a log, you can use videoconferencing". This substantially reduced the resistance to videoconferencing.

The modern-day TANDBERG 6000 MXP Profile systems are used extremely intensively internally, both by the Central Works Council and management and other corporate services. Videoconferencing is user friendly and it is already noticeable how much time is saved by conducting meetings in this manner.

Go [Video Conferencing And Recycling team up](#)

Vaddio's CeilingView Zooms Out

Vaddio's CeilingVIEW SD Integrated Ceiling Document Camera offers a higher optical zoom and High Speed Differential Signaling to transport video, power and control signals from the camera to the Quick-Connect CV SD interface up to 400 feet using standard CAT-5 cable.

The SD camera is based on a Sony EXview HAD CCD imaging sensor for exceptional image quality and precise color reproduction. The 36X optical zoom and 12X digital zoom offers 432X total zoom capability – perfect for corporate boardrooms, auditoriums, teaching hospitals, distance-learning applications, or wherever a clear, standard definition image is required.



Go [Vaddio's Camera](#)

Digital Signage

Mitsubishi Goes Golfing

Mitsubishi supplies 11 Diamond Vision LED high-definition scoreboards for PGA TOUR events in the USA. The custom-built Mitsubishi Electric scoreboards debuts at THE PLAYERS Championship in May 2007, providing a lively mixture of videos, player and course information, linked to the TOUR's ShotLink real-time scoring system.

The Diamond Vision scoreboards bring a new level of interaction and excitement to PGA TOUR tournaments. Thanks to the full-color capabilities of the Mitsubishi Electric scoreboards, fans are treated to animations, personal player profiles including images and action shots, and broadcast-quality graphics just as crisp and brilliant as those seen on Diamond Vision stadium and arena displays.



Familiar to golfers the world over, the PGA TOUR travels extensively around the US and the world, promoting the game and giving golf fans the chance to see the professionals in action first-hand. In 2008, the three Tours will compete in approximately 108 events for approximately \$355 million in prize money. Tournaments will be held in nine countries outside the U.S. and in 37 states.

Go [Mitsubishi's Diamond Vision](#)

Audio Systems

Inter-M's Integrated Mixer Amplifiers

Inter-M launches an additional advanced range of integrated mixer amplifiers now featuring RS232 control for AMX/Creston-controlled system integration.

The new PCT-610 (120W 100v line) and PCT-620 (240W 100v line) models are fully integrated mixer amplifiers incorporating mic/line inputs, built-in digital tuner and CD music sources and 5 controllable zone outputs.



Go [Inter-M's Integrated Mixer Amplifiers](#)

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Distribution

Ingram Micro German Distributor for Minicom

Minicom teams up with Ingram Micro to distribute its digital signage products in Germany. Ingram Micro wants to provide a one-stop digital signage solution to the SMB market.



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Roku Now In Europe

Roku's line of BrightSign solid-state media players is now available in Europe. The company is supporting its products in Europe with the opening of a sales office in Cambridge and the appointment of a network of resellers,

Offering a platform for digital signage implementations in stores, museums and businesses, BrightSign products support industry-standard video, image and audio content (including MPEG, BMP, JPEG, PNG, WAV and MP3 formats). Players can be networked for remote content delivery and management via LAN or the internet.



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Well, that's it for this edition of rAve Europe! Thank you for spending time with us as we follow the industry happenings.

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A little about Gary Kayye, CTS, Chief Visionary, Kayye Consulting, Inc, and founder of rAve Publications:

Gary Kayye, CTS is chief visionary at Kayye Consulting, a Chapel Hill, NC, USA-based firm specializing in marketing consulting and training development services to the ProAV and HomeAV markets. Recognized as InfoComm's Educator of the Year in 2004 and NSCA's Instructor of the Year in 2007. Gary is a columnist with Sound & Communications Magazine and founder of rAVe Publications, publisher of the premier HomeAV industry's eNewsletter (rAVe HomeAV Edition – published in conjunction with CEDIA), rAVe ProAV Edition, rAVe Rental [and Staging] and the newly launched Reviews By rAVe. Prior to forming Kayye Consulting, he spent 11 years at Extron and AMX as VP of Sales and Marketing and has previously served on the InfoComm Board of Governors, as the chairman of the Projection Shoot-Out and chairman of the AV industry's Professional Education and Training Committee.

Gary is currently serving on NSCA's Industry Advisory Board (IAB). In addition, he donates four weeks of his time a year as an active educational leader in the ProAV and HomeAV markets through free seminars and workshops at shows like NSCA, InfoComm, CES and CEDIA. He is a lively and fun speaker and every time he speaks, he mixes a visionary look into the future with a keen eye on how to get there. His clients have included Sony, InFocus, Crestron, Hewlett Packard, Steelcase, NEC, Da-Lite, Epson, Clarity, Apple, Scientific Atlanta, Cisco, JBL, Crown and Harman.

Finally, Gary's passion is a non-profit he co-founded called the Swim for Smiles Foundation (www.swimforsmiles.org). Swim for Smiles raises money for the North Carolina Children's Hospital through fun, active athletic events involving kids and swimming.

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